

CARE MANAGEMENT  
Of  
Central New York

May 1, 2013

Commissioner Courtney Burke  
New York State Office for People with Developmental Disabilities  
44 Holland Avenue  
Albany, New York 12229

Dear Commissioner Burke,

The Center for Disability Services and Upstate Cerebral Palsy are writing to respond to your 'Call for Letters of Intent and Expression of Interest' regarding 'Specialized Managed Care for Individuals with Developmental Disabilities' issued April 24, 2013.

Our two (2) organizations have a strong history of providing and coordinating services to persons with intellectual and developmental disabilities. In preparing for implementation of the People First Waiver and appropriately positioning ourselves for specialized managed care for individuals with developmental disabilities last year we formed a new, jointly owned, not-for-profit entity, Care Management of Central New York (CMCNY), whose corporate purposes are to sponsor managed long-term care initiatives.

We have reviewed the People First Waiver material, Article VII of the Governor's Budget Bill, Public Health Law 4403-g, the recently released Medicaid Data Book and are taking preparatory steps to respond to the OPWDD RFA when it is issued. Our current thinking is that the DISCO represents the most appropriate model for our organization to pursue.

We are having discussions with a number of potential partners, affiliates and network providers in order to serve the geographic area proposed. Our current thinking is that CMCNY would serve the following 29 counties:

Capital District Region-Albany, Rensselaer, Saratoga, Schenectady, Columbia and Greene Counties

Central New York Region- Cayuga, Chenango, Cortland, Jefferson, Lewis, Madison, Oneida, Onondaga, St. Lawrence, Tioga and Tompkins Counties

Northeast Region-Warren and Washington Counties

Mohawk Valley Region-Fulton, Herkimer, Montgomery, Otsego and Schoharie Counties

Hudson Valley Region-Dutchess, Orange, Putnam, Ulster and Westchester Counties,

The Center for Disability Services and Upstate Cerebral Palsy have many programs and affiliations that transcend core service areas and will be considered for further expansion. CMCNY's proposed model represents a robust provider network that provides the breadth and depth of service delivery and care management expected to bring the DISCO model to scale in

the proposed service area. We are committed to provide person-centered care with both individual and family satisfaction and personal outcomes measures that will bring progressive, innovative managed care for people with intellectual and developmental disabilities.

We look forward to the release of the RFA and the opportunity to submit a full application to become a DISCO in New York State.

Sincerely,



Alan Krafchin  
President & CEO  
Center for Disability Services



Louis B. Tehan  
President & CEO  
Upstate Cerebral Palsy

Center for   
Disability Services  
*Where people get better at life*

*Our mission: to maximize the overall health and well-being  
of persons with disabilities – by effectively managing all  
available resources to create a strong network of specialized  
programs and services*

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