



Extended Managed Long Term Care

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VIA EMAIL AND OVERNIGHT DELIVERY

April 30, 2013

Commissioner Courtney Burke
NYS OPWDD
44 Holland Avenue
Albany, New York 12229

Re: Letter of Intent to Coordinate Developmental Disability Services

Dear Commissioner Burke:

The Extended MLTC (the “Company”) is pleased to indicate its intent to be a potential applicant organization to offer specialized developmental disability services within a managed care delivery system. The Company is a wholly-owned subsidiary of Extended Home Care, a special needs Certified Home Health Agency whose services, since its inception of operations in 2002, are primarily limited to the OPWDD population.

Extended Home Care presently coordinates developmental disability services for over 1,200 individuals with developmental disabilities, of which more than 860 would be classified as non dual, waiver, not residential in the 0-17.99 age category as indicated in the NY OPWDD Regional Databook. The services presently provided to these individuals primarily include: case management; home health aide; medical social services; medical supplies, equipment and appliances; skilled nursing; personal care; therapy - physical, occupational and respiratory; therapy – speech language pathology; physician services and plan of care; and nutritional counseling.

With respect to the specific areas requested by NYS OPWDD to be addressed in this Letter of Intent, the following information is provided:

- The potential applicant will either be the Extended MLTC or a newly-formed subsidiary DISCO entity. The final decision regarding the potential applicant entity will be made in accordance with the eligibility requirements for applicant organizations as indicated in the final RFA.



- The potential MLTC or DISCO applicant can presently demonstrate adequate experience to coordinate non-residential services for persons with developmental disabilities through the current service capabilities of the Parent Company, Extended Home Care. However, we are cognizant of the RFA expectation that the leadership of the MLTC or DISCO entity (board members and/or advisory board members and officers) will have extensive experience coordinating care for individuals with Intellectual/Developmental Disabilities (I/DD), both residential and non-residential based. Accordingly, the potential applicant will be seeking additional leadership and service affiliations with appropriate entities with significant experience serving individuals with I/DD and also providing day, day habilitation and residential services. In some instances, the affiliated entity(ies) will oversee and directly carry out the coordination and planning of certain of these OPWDD covered services. In connection therewith, the Extended MLTC has already initiated preliminary affiliation discussions with Hamaspik. We intend to concentrate our efforts toward expanding potential service affiliation discussions in the coming weeks.
- The counties in which the potential applicant initially intends to operate include the five boroughs of New York City (Manhattan, Kings, Queens, Bronx and Richmond) and the counties of Nassau and Suffolk.

We respectfully submit this Letter of Intent and look forward to completing the formal Request for Application to become a Coordinated Developmental Disability Service Provider.

Sincerely,



Vincent Achillarre
Chief Executive Officer