



May 3, 2013  
Commissioner Courtney Burke  
NYS OPWDD  
44 Holland Avenue  
Albany, NY 12229

Dear Commissioner Burke,

In response to the request from the Office for People with Developmental Disabilities (OPWDD) solicitation for Letters of Intent (LOI) from organizations interested in applying to become a Managed Long Term Care Program (MLTCP) serving those with developmental disabilities, I am submitting on behalf of Magellan Health Services, Inc ("Magellan") this non-binding LOI.

Magellan is currently exploring partnerships that would best serve the needs and purpose of the project as well as individuals with developmental disabilities through the program. We are currently pursuing collaborations with multiple entities. By the time the Request for Applications is released, we fully expect to meet all licensing requirements and to have finalized affiliations with developmental disability providers. At this time, we are looking at partnerships in multiple geographic areas of the state. Therefore, for purposes of this LOI, we are looking at all counties in the State of New York as a possible area of operation.

Please direct future correspondence concerning this opportunity to:

Glenn Stanton  
SVP, Business Development  
Email: [GASTanton@magellanhealth.com](mailto:GASTanton@magellanhealth.com)  
410-591-8085 (Cell)  
410-953-5215 (Fax)

We appreciate the opportunity to respond to this inquiry and look forward to working with OPWDD to better serve New Yorkers with developmental disabilities. Thank you for your consideration.

Sincerely,

  
Laurie Gondek  
SVP, Product Innovation