



November 6, 2019

Lawn Care and Maintenance Services – Hudson Valley DDSOO – HV 112019

Questions and Answers:

Below is a compilation of the questions received for this bid. Questions that were repeated, or of a recurring nature, were consolidated. Thank you very much for your interest.

1. **Question:** Do you have the previous bid results for the Hudson Valley DDSOO Lawn Care and Maintenance Services?

Answer: Yes. Please see the attachment, Exhibit A Previous Winning Bids. Please note, the Campus location has not been previously bid on; if any other site is not included in Exhibit A, it has not been previously bid on.

In addition, please be aware that the previous IFB's Scope of Work differed slightly from the current, and the previous pricing was based on (25) lawn cuts, (4) hedge trims, (1) spring clean-up and (1) fall clean up; whereas the current pricing is to be based on the **seasonal total for all services**.

2. **Question:** Do we have to install mulch in existing mulch beds?

Answer: Yes. As stated in the IFB, one of the services required in the Scope of Work as part of the Spring Clean -Up: "A fresh 2" of cedar mulch shall be spread around hedges and shrubs where mulch has previously been placed."

3. **Question:** Do we have to pick weeds from existing mulch beds?

Answer: Yes. As stated in the IFB, one of the services required in the Scope of Work as part of the Spring Clean-Up and Fall Clean-up: "Edging and weeding of all flower beds, raised beds, and other intentionally-planted and mulched areas. Weeds shall be pulled from the roots."

4. **Question:** Will we have one point of contact for each property? Or do we have one point of contact to answer questions/scheduling during the course of the contract?



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Answer: Contractor(s) will have one point of contact for each site awarded, this will be the House Manager. Prior to April 1st of each season, the Contractor providing Lawn Care and Maintenance services must meet and negotiate a timetable/schedule, when the services are to be performed, with the House Manager (HM). House Managers can be contacted at the phone number provided for each site in the IFB.

5. **Question:** For bidding purposes, will there be a minimum number of cuts required? For example, if I bid at twenty-five cuts per year and another company bids twenty cuts per year their overall price will be lower than my bid.

Answer: No. For the purposes of this bid, there is no minimum number of cuts required. The requirement is to maintain a height of 2"-3" between approximately April 1st through November 1st. Lawn Care and Maintenance is based on seasonal pricing. Bidders are to provide your **total price per season** for all required Lawn Care and Maintenance Services **for each site you wish to bid on.**

Respectfully,

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