



Office for People With Developmental Disabilities

ANDREW M. CUOMO
Governor

THEODORE KASTNER, MD, MS
Acting Commissioner

July 9, 2019

Snow & Ice Removal – Western DDSOO – WN 072319

Questions and Answers:

Below is a compilation of the questions received for this bid. Questions that were repeated, or of a recurring nature, were consolidated. Thank you very much for your interest.

1. **Question: Do contractors have to bid on the whole lot? Or can you still bid on single homes?**

Answer: Bids are to be placed per lot. Award shall be made per lot. All sites within a lot must be serviced. (Please see Cost Proposal Form Instructions)

2. **Question: Why are there so many homes and Day Habs in each lot? (around 12 per lot)**

Answer: To ensure interested bidders would be tentatively awarded a known number of sites.

3. **Question: Why are they so spread out (travel distance) between the homes in the lots. (Too much drive time)**

Answer: The bidder will need adequate equipment and staff to address the needs of submitted bid.

4. **Question: If I won the purchase order and didn't raise my price over a certain percentage I would keep the home for up to 3 years before they needed new bids why is this changing?**

Answer: OPWDD is now contracting for a 5-year term and doing so by a sealed bid.

5. **Question: If I were to bid do I give a price for plowing, shoveling and salting separately?**

Answer: The bid price is based on Snow Removal (which includes shoveling) and De-Icer application, each of these processes are multiplied by 50 estimated events. (Please see Cost Proposal Form)

6. **Question: What happens if no one bids on certain lots?**

Answer: If there are no bidders for certain lots, there will be a re-bid for those lots.



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7. What if a home has had issues with a vendor in the past and doesn't want their services?

Answer: The bidder with the Lowest Total Estimated Cost Per Season for each lot will be subject to review and background checks. If those come back acceptable, the bidder shall be tentatively awarded subject to Attorney General and Office of the State Comptroller approval.

Respectfully,

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