



**Office for People With  
Developmental Disabilities**

**ANDREW M. CUOMO**  
Governor

**THEODORE KASTNER, MD, MS**  
Commissioner

**OPWDD Contract Management Unit  
on behalf of:**

**Broome Developmental Disabilities State  
Operations Office**

**2020-2023 Snow Removal and De-Icing in  
Chenango, Otsego, and Tompkins Counties**

**BR 081420**

**Invitation for Bid**

## Invitation for Bid

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**ADDITIONAL REQUIRED FORMS (MUST BE SUBMITTED WITH BID OR WITHIN 3 BUSINESS DAYS OF REQUEST BY OPWDD. FAILURE TO SUBMIT THESE FORMS WILL RESULT IN BID DISQUALIFICATION):**

ATTACHMENT 1: References

ATTACHMENT 2: Vendor Responsibility Questionnaire

#### REFERENCE MATERIAL

Contract Template with Appendix A & Supplement

## 1. Introduction

The New York State Office for People with Developmental Disabilities (hereinafter "OPWDD") has the authority to provide care, treatment, rehabilitation, education, training and support services to developmentally disabled persons. OPWDD is also empowered to take all actions necessary, desirable, and proper to carry out its purposes and objectives within budgetary amounts made available by appropriations. Broome Developmental Disabilities State Operations Office (hereinafter "OPWDD") is an agency of OPWDD Broome, Chenango, Delaware, Tioga, Tompkins, and Otsego Counties.

OPWDD contracts with numerous organizations to provide these required services and other physical benefits. Such contracts may be with not-for-profit or for-profit organizations as well as with other governmental organizations.

## 2. Designated Contact Person(s) For Inquiries & Submission

Keith Ryer, CMS 1 for  
 Laura Pushkarsh, CMS 2  
 OPWDD Contract Management Unit  
 26 Center Circle  
 Wassaic, New York 12592-2637  
 Phone: 845-877-6821 x3321 Fax: 845-877-3004  
[eny.nyc.li.contracthub@opwdd.ny.gov](mailto:eny.nyc.li.contracthub@opwdd.ny.gov)

## 3. Timetable of Proposal Due Dates

IFB Release Date	08 July 2020
Final Date for Receipt of Questions	22 July 2020
Official Responses to Questions By	29 July 2020
<b>Proposal Due Date – Bid Opening*</b>	<b>3:00pm 14 August 2020</b>
Evaluation & Selection	25 August 2020
Notification of Awards	25 August 2020
Contract start date (subject to change)	01 November 2020

**OPWDD has sole discretion to change the above dates**

**\*Bid Opening to be via Web Ex, not in person. Please see page 6, Section 13.A.(4) for details**

## 4. Objective of this IFB

The purpose of this IFB is to contract with responsive and responsible vendors interested in performing the tasks and services described within the section of this IFB identified as "Qualifications & Scope of Work."

## 5. General Description of Services

This IFB is for interested bidders to submit a bid for Snow Removal and De-Icing for OPWDD sites, according to the specifications, terms and conditions as enumerated in "Scope of Work" of this IFB.

## 6. Site Inspections

It is the Bidders obligation to visit any and all sites they wish to bid on. OPWDD will make **no allowance or concession** to the Bidder for any alleged misunderstanding or deception because of quality, character, location, or other conditions. It is the responsibility of the bidder to know the site(s) requirements based upon the service being requested. The telephone number for each site has been provided in Exhibit A – Site Listing. It is the Bidders responsibility to set up an appointment with each House Director or designee to determine the specific requirements of all aspects of the sites in relation to the service to be provided

## 7. Notice to Potential Bidders

Receipt of these bid documents does not indicate OPWDD has pre-determined any vendor qualifications to receive a contract award. Such determination will be made after the bid opening and will be based upon an evaluation of all bid submissions and compared to the specific requirements and qualifications contained in these bid documents.

## 8. Term of the Contract

The term of this contract will be defined in the Contract Agreement, but is anticipated to be a **three year contract**, unless an amendment is mutually agreed upon by both parties and approved by the Office of the State Comptroller (OSC).

## 9. Payment

Prices are to remain constant for the initial year of the contract. Approaching every contract anniversary date, the Contractor may request, or OPWDD give notice of, an annual price adjustment for the subsequent year. The request or notice must be submitted in writing between 30 days and 60 days prior to the contract anniversary date. OPWDD has the sole discretion in determining the rate to be approved. The adjustment shall be based upon the most recently available, "CPI-U", not seasonally adjusted, Northeast urban - Size Class B/C, all items, with the adjustment calculated on a 12-month percent change based on the month 60 days prior to the contract anniversary. Any price adjustment shall not exceed 3.0% per annum.

## 10. Wage and Hours Provisions

If this is a public work contract covered by Article 8 of the Labor Law or a building service contract covered by Article 9 thereof, neither Contractor's employees nor the employees of its subcontractors may be required or permitted to work more than the number of hours or days stated in said statutes, except as otherwise provided in the Labor Law and as set forth in prevailing wage and supplement schedules issued by the State Labor Department.

Pursuant to § 9 (A), Contractor and its subcontractors must pay at least the prevailing wage rate and pay or provide the prevailing supplements, including the premium rates for overtime pay, as determined by the State Labor Department in accordance with the Labor Law.

Pursuant to § 9 (A), Contractor and its subcontractors must provide OPWDD with a certified payroll when submitting an invoice for payment.

## 11. Subcontracting

No Subcontracting of services is allowed with this IFB without written permission of OPWDD. For further information, please see section 14 J.

## 12. Insurance

The Contractor agrees that without expense to the State, insurance will be maintained during the period of the proposal and contract, insurance of the kinds and in the amounts indicated, with insurance companies authorized to do such business in the State of New York, covering all operations under this proposal and contract.

A. The Contractor shall furnish to OPWDD a Certificate or Certificates in a form satisfactory to the Agency, showing compliance with the requirements of this section. The State of New York Office for People with Developmental Disability will be expressly named as additional insured on each policy in accordance with above. Certificates of insurance should be forwarded to the OPWDD with the signed agreement and thereafter annually on the contract anniversary date. Certificates shall state the policies shall not be changed or cancelled until 30 days written notice has been given to OPWDD. Required insurances are:

- (1) A policy covering the obligations of the successful bidder in accordance with the Workers' Compensation Law. The contract shall be void and of no effect unless the successful bidder procures such policy and maintains it during the period of the contract. The Workers Compensation Board website can be found here: [www.wcb.ny.gov/](http://www.wcb.ny.gov/)
- (2) Policies covering bodily injury, liability and property damage of the types hereinafter specified, each with limits of liability not less than \$1,000,000.00 for all damages arising out of bodily injury, including death at any time resulting there from, sustained by one person in any one accident, and subject to that limit for that person, and not less than \$2,000,000.00 for all damages arising out of bodily injury, including death at any time resulting there from,

sustained by two or more persons in any accident and not less than \$2,000,000.00 for all damages arising out of injury or destruction of property.

- a. Contractor's liability insurance issued to and covering the liability of the successful bidder with respect to all work performed by them under the proposal and the contract.
- b. Protective liability insurance issued to and covering the liability of the people of the State of New York with respect to all operations under this proposal and the contract, by the successful bidder, including omissions and supervisory acts of the State.

### 13. Submission of Proposals

#### A. Submission Requirements

**One (1) original Bidder Cost Proposal Form** is required to submit a bid. All proposals in response to this IFB must be received by OPWDD no later than the proposal due date and time.

One (1) original of each additional required form, as listed on page 2 (References and Vendor Responsibility Questionnaire), must be received either by the proposal due date or within 3 business days of request by OPWDD. It is strongly recommended that these additional forms are submitted by the proposal due date. Failure to submit the forms as specified above will result in the bid being disqualified.

- (1) **Overnight delivery can take a minimum of two (2) business days to be received by OPWDD. Bidders mailing their responses must allow sufficient mail delivery time to ensure receipt of their proposals by the Bid Opening Date listed on the cover page. Do not depend upon an expedited, "early AM," or similar delivery service to timely deliver to OPWDD.**
- (2) All proposals should be submitted in a sealed envelope with *the following information clearly displayed on the exterior of the packaging: **Bidder's name and address; "Sealed Bid" with the IFB title; Proposal Due Date***
- (3) Proposals should be **mailed** or **hand delivered** to the following address:

OPWDD  
Contract Management Unit – **IFB: BR 081420**  
Keith Ryer, CMS 1  
26 Center Circle, Building 58, Service Building  
Wassaic, New York, 12592-2637

- (4) Bid Opening will be done via Web Ex following standard formal bid opening procedures. If bidders wish to "attend", they may do so by calling: **1-518-549-0500 at 3:00pm on August 14, 2020**. Bidders will be asked for an ATTENDEE CODE. **Enter 3729 6513 followed by the # sign.**

All proposals and accompanying documentation become the property of OPWDD and ordinarily will not be returned.

#### **B. References**

All bidders must submit at least three (3) work references that will verify that the bidder or its principals have at least two (2) years of relevant experience to complete the work as listed in Qualifications and Scope of Work.

#### **C. Late Bids**

Any Bid received at the specified location after the time specified will be considered a late Bid. A late Bid shall not be considered for award unless: (i) no timely Bids meeting the requirements of the Bid Documents are received or, (ii) in the case of a multiple award, an insufficient number of timely Bids were received to satisfy the multiple award; and acceptance of the late Bid is in the best interests of the Authorized Users. Delays in United States mail deliveries or any other means of transmittal, including couriers or agents of the Authorized User shall not excuse late Bid submissions. Similar types of delays, including but not limited to, bad weather or security procedures for parking and building admittance shall not excuse late Bid submissions. Determinations relative to Bid timeliness shall be at the sole discretion of OPWDD. **No late proposals will be considered if the delay in submission results from the fault of the bidder or from any factor within the direct or indirect control of the bidder.**

### **14. Procurement Information, Mandatory Requirements**

#### **A. Procurement Lobbying Law Requirements pursuant to State Finance Law §§ 139-j and 139-k**

**Effective January 1, 2006:** Pursuant to State Finance Law §§ 139-j and 139-k, this solicitation includes and imposes certain restrictions on communications between OPWDD and Bidder during the procurement process. A Bidder is restricted from making contact from the earliest Notice of Intent to Solicit Offers through final award and approval of the Procurement Contract by OPWDD and, if applicable, the Office of the State Comptroller (OSC), to other than designated staff unless it is a contact that is included among certain statutory exceptions set forth in State Finance Law § 129-j (3)(a). Designated staff, as of the date hereof, is (are) identified in this solicitation.

**The designated contact person is Laura Pushkarsh, CMS 2, [Laura.x.Pushkarsh@opwdd.ny.gov](mailto:Laura.x.Pushkarsh@opwdd.ny.gov). The Restricted Period for this procurement begins with the date of the advertisement in the NYS Contract Reporter and will end when the NYS Office of the State Comptroller has approved the contract. All contact during the Restricted Period regarding this procurement must be made with the OPWDD designated contact person.**

OPWDD employees are also required to obtain certain information when contacted during the restricted period and make a determination of the responsibility of the Bidder pursuant to these two statutes. Certain findings of non-responsibility can result in rejection for contract award. In the event of two findings within a four-year period, the Bidder is

debarred from obtaining governmental Procurement Contracts. Bidders will be informed in writing of any preliminary OPWDD finding of non-responsibility and will be afforded administrative due process prior to a final determination being made.

## B. Questions Regarding this Procurement

All questions regarding this procurement must be submitted in writing, by fax, mail, or e-mail to the contact person listed in **Section 2, 'Designated Contact Person(s) For Inquiries & Submissions'** of this solicitation. Questions that are emailed must be submitted via email address to [eny.nyc.li.contracthub@opwdd.ny.gov](mailto:eny.nyc.li.contracthub@opwdd.ny.gov), and should reference the IFB title name and number in the subject line of the email.

OPWDD will post official answers to the questions to the Contract Reporter and the OPWDD website by the date indicated in **Section 3, 'Timetable of Proposal Due Date'**.

If a bidder discovers a possible error in this IFB, immediately notify the contact person indicated in **Section 2 'Designated Contact Person(s) for Inquiries & Submissions'**, of such error and request clarification, correction or modification to this document via email address [eny.nyc.li.contracthub@opwdd.ny.gov](mailto:eny.nyc.li.contracthub@opwdd.ny.gov). All inquiries concerning corrections must reference the IFB title and number in the subject line of the email, and cite the particular bid section and paragraph number in the body of the email. Prospective Bidders should note that any such notice must be given, and all clarification and exceptions including those relating to the term and conditions are to be resolved prior to the proposal submission deadline. If there is a substantial error, the entire bidders list will be notified and the IFB change will be posted on the Contract Reporter, as well as e-mail replies to all bidders. OPWDD shall make IFB modifications, provided that such modification would not materially benefit or disadvantage any particular bidder.

## C. OPWDD Rights

- (1) OPWDD reserves the right to use any and all ideas presented in any response to the IFB. Selection or rejection of any proposal does not affect this right. OPWDD shall also have unlimited rights to disclose or duplicate, for any purpose whatsoever, all information or other work product developed, derived, documented or furnished by the Bidder under any agreement resulting from this IFB.
- (2) In the event of contract award, all documentation produced as part of the contract will become the exclusive property of OPWDD. OPWDD reserves a royalty free, non-exclusive, and irrevocable license to reproduce, publish, or otherwise use such documentation and to authorize others to do so.
- (3) OPWDD reserves the right to:
  - a. Reject any or all proposals received in response to this IFB (Invitation for Bid);
  - b. Withdraw the IFB at any time, at the agency's sole discretion;
  - c. Make an award under the IFB in whole or in part;
  - d. Disqualify any Bidder whose conduct or proposal fails to conform to the requirements of this IFB. Selection may also include such issues as past performance;
  - e. Seek clarifications and revisions of proposals;



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- f. Use proposal information obtained through site visits, management interviews and the State's investigation of a bidder's qualifications, experience, ability or financial standing, and any material or information submitted by the bidder in response to the agency's request for clarifying information in the course of evaluation and/or selection under the IFB;
- g. Bidders are cautioned to verify their Bids before submission, as amendments to Bids or requests for withdrawal of Bids received by the Commissioner after the time specified for the Bid opening, may not be considered;
- h. *Prior to the bid opening*, amend the IFB specifications to correct errors or oversights, or to supply additional information, as it becomes available;
- i. *Prior to the bid opening*, direct bidders to submit proposal modifications addressing subsequent IFB amendments;
- j. Change any of the scheduled dates, including start dates, stated herein upon notice to the Bidders;
- k. Eliminate any mandatory, non-material specifications that cannot be complied with by all of the prospective bidders;
- l. Waive any requirements that are not material;
- m. Negotiate with the successful bidder within the scope of the IFB in the best interests of the state;
- n. Conduct contract negotiations with the next responsible bidder, should the agency be unsuccessful in negotiating with the selected bidder;
- o. Utilize any and all ideas submitted in the proposals received;
- p. Unless otherwise specified in the solicitation, every offer is firm and not revocable for a period of 60 days from the bid opening; and,
- q. Require clarification at any time during the procurement process and/or require correction of arithmetic or other apparent errors for the purpose of assuring a full and complete understanding of a bidders proposal and/or to determine a bidders compliance with the requirements of the solicitation.

**D. Incurred Costs**

The State of New York shall not be liable for any costs incurred by a Bidder in the preparation and production of a proposal. Any work performed prior to the issuance of a fully executed contract or delivery of an order by OPWDD to the Contractor will be done only to the degree the Contractor voluntarily assumes the risk of nonpayment.

**E. Content of Proposals**

To be considered responsive, a Bidder should submit complete proposals that satisfy all the requirements stated in this IFB. Proposals that do not include the listed required forms may be rejected as nonconforming.

**F. Period of Validity**

Each Bidder's Proposal must include a statement as to the period during which the provisions of the proposal will remain valid. All elements of the bid and proposal shall remain in effect for a minimum of 180 days.

**G. Notice of Award, Debriefing and Bid Protests**

- (1) The successful Bidder or its agent shall not make any news releases or any other disclosure relating to this contract award without the explicit approval of OPWDD.
- (2) OPWDD will notify all unsuccessful Bidders, at or about the time of bid award, of the fact that their proposals were not selected. Each unsuccessful Bidder may at that time request a debriefing by OPWDD as to why its proposal was not selected. The scope of such debriefings will ordinarily be limited to the strengths and weaknesses of the individual Bidder's proposal unless the contracts resulting from this procurement have been approved by OSC.
- (3) Bidders wishing to file protest of the awarding of a bid(s) must notify OPWDD, in writing, of their intent to protest the award within ten (10) working days of their receipt of notice of non-award. The protest should identify the name and number of the IFB and the award date; indicate the bidder's interpretation as to why they feel they were denied the award (i.e., summarize the deficiencies identified during the debriefing) and state their justification for the bid protest. Bid protests must be mailed to NYS OPWDD, Contract Management Unit, 44 Holland Avenue, 3<sup>rd</sup> Floor, Albany, New York 12229-0001.

**H. Public Information Requirements / Confidentiality / Publication Rights**

- (1) All the proposals upon submission will become the property of OPWDD. Materials / documents produced by the Contractor in the fulfillment of its obligations under contract with OPWDD become the property of OPWDD unless prior arrangements have been made with respect to specific documents.
- (2) OPWDD will have the right to disclose all or any part of a proposal to public inspection based on its determination of what disclosure will serve the public interest. Upon approval of the contract by OSC, all terms of the contract become available to the public.
- (3) Prospective Bidders are further advised that, except for trade secrets and certain personnel information (both of which OPWDD has reserved the right to disclose), all parts of proposals must ultimately be disclosed to those members of the general public making inquiry under the New York State Freedom of Information Law (NYS Public Officers Law article 6) although proposal contents cannot ordinarily be disclosed by OPWDD prior to bid award.
  - a. Should a Bidder wish to request exception from public access to information contained in its proposal, the Bidder must specifically identify the information and explain in detail why public access to the information would be harmful to the Bidder. Use of generic trade secret legends encompassing substantial portions of the proposal or simple assertions of trade secret interest without substantive explanation of the basis therefore will be regarded as non-responsive requests for exception from public access will not be considered by OPWDD in the event of a Freedom of Information request for proposal information is received

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- (4) The bidder and OPWDD agree that all communications, until the effective date of the contract, shall be made in confidence, shall be used only for purposes of the contract, and that no information shall be disclosed by the recipient party except as required by Federal or State law.
- (5) The bidder shall treat all information, in particular information relating to OPWDD service recipients and providers, obtained by it through its performance under contract, as confidential information, to the extent that confidential treatment is provided under New York State and Federal law, and shall not use any information so obtained in any manner except as necessary to the proper discharge of its obligations and securement of its rights hereunder. Bidder is responsible for informing its employees of the confidentiality requirements of this agreement.
- (6) The Contractor may not utilize any information obtained via interaction with OPWDD in any public medium (media-radio, television), (electronic-internet), (print-newspaper, policy paper, journal/ periodical, book, etc.) or public speaking engagement without the official prior approval of OPWDD Senior Management. Contractors bear the responsibility to uphold these standards rigidly and to require compliance by their employees and subcontractors. Requests for exemption to this policy shall be made in writing, at least 14 days in advance, to OPWDD Contract Management Unit, 44 Holland Avenue (3rd Floor), Albany, New York 12229.

**I. Affirmative Action**

- (1) OPWDD is in full accord with the aims and effort of the State of New York to promote equal opportunity for all persons and to promote equality of economic opportunity for minority group members and women who own business enterprises, and to ensure there are no barriers, through active programs, that unreasonably impair access by Minority and Women-Owned Business Enterprises (M/WBE) to State contracting opportunities. OPWDD encourages business that are minority or woman owned, to become certified with Empire State Development.
- (2) Prospective Bidders to this IFB are subject to the provisions of Executive Law article 15-A and regulations issued there under.
- (3) Any contract in the amount of \$25,000 or more which is awarded as a result of this IFB will be subject to all applicable State and Federal regulations, laws, executive orders and policies regarding affirmative action and equal employment opportunities.
- (4) All awardees are required to comply with OPWDD's Minority and Woman-Owned Business Enterprises (M/WBE) policy. For details on requirements and procedures, including documentation required for this solicitation, please refer to the Appendix A-Supplement.

**J. Prime Contractor's Responsibility**

In the event the selected Bidder's proposal includes services provided by another firm, it shall be mandatory for the selected Bidder to assume full responsibility for the delivery for such items offered in the proposal. In any event, OPWDD will contract only with a Bidder,

not the Bidder's financing institution or subcontractors. OPWDD reserves the right to review and approve all potential subcontractors. For subcontracts valued at \$100,000 and over, the subcontractors must demonstrate financial integrity and stability. In these instances, the subcontractor must complete and execute a Vendor Responsibility Questionnaire. OPWDD shall consider the selected Bidder to be the sole responsible contact with regard to all provisions of the contract resulting from this IFB.

#### **K. Public Officer's Law Requirements**

All Bidders and their employees must be aware of and comply with the requirements of the New York State Public Officers Law, and all other appropriate provisions of New York State Law and all resultant codes, rules and regulations from State laws establishing the standards for business and professional activities of State employees and governing the conduct of employees of firms, associations and corporations in business with the State, and for applicable Federal laws and regulations of similar intent. In signing the proposal, each Bidder guarantees knowledge and full compliance with those provisions for any dealings, transactions, sales, contracts, services, offers, relationships, etc. involving the State and/or State employees. Failure to comply with those provisions may result in disqualification from the bidding process and in other civil or criminal proceedings as may be required or permitted by law. Public Officers' Law § 73 bars former State officers and employees from appearing, practicing, or rendering any services for compensation in relation to any matter before their former State agency for a period of two years from their date of termination. Additionally, there is a permanent bar against any such activity before any state agency in relation to any case, application, proceeding or transaction with which such officer or employee was directly concerned and personally participated or which was under his/her active consideration.

#### **L. Omnibus Procurement Act**

It is the policy of New York State to maximize opportunities for the participation of New York State business enterprises, including minority and women-owned business enterprises as bidders, subcontractors, and suppliers on its procurement contracts.

Information on the availability of New York State subcontractors and suppliers is available from the Department of Economic Development, Division for Small Business, Albany, New York 12245, Tel. 518.292.5100, Fax: 518.292.5884, email: opa@esd.ny.gov.

A directory of certified minority and women-owned business enterprises is available from the NYS Department of Economic Development, Minority and Women's Business Development Division, 633 Third Avenue, New York, New York 10017, Tel. 212.803.2414, email: mwbecertification@esd.ny.gov  
website: <http://esd.ny.gov/MWBE/directorySearch.html>

#### **M. Contract Execution**

Awards are not final and the resultant contract is not considered executed and binding until approved by the New York State's Attorney General and Office of State Comptroller (OSC).

**N. Vendor Responsibility Questionnaire**

State agencies are required under State Finance Law § 163 (3) (a) (ii), to ensure that contracts are awarded to responsible vendors. Such requirements include, but are not limited to, the Bidder's qualifications, financial stability, and integrity. The Vendor Responsibility Questionnaire is required for contracts \$100,000 and over. OPWDD will require a complete Vendor Responsibility Questionnaire with your bid proposal if the contract resulting from this procurement is valued at \$100,000 and over. Vendors/not-for-profit provider agencies are able to file the Vendor Responsibility Questionnaire (VRQ) online via the New York State VendRep System or may choose to complete and submit a paper questionnaire. To enroll in and use the New York State VendRep System, see the [www.osc.state.ny.us/vendrep](http://www.osc.state.ny.us/vendrep).

**O. Health Information Portability and Accountability Act (HIPAA)**

The Federal Department of Health and Human Services (HHS) established HIPAA Standards for Privacy of Individually Identifiable Health Information (The Privacy Rule). The Privacy Rule (45 CFR Part 160 and Subparts A and E of Part 164) provides the first comprehensive federal protection for the privacy of health information. The Privacy Rule is carefully balanced to provide strong privacy protections that do not interfere with patient access to, or the quality of, health care delivery. HIPAA has an impact upon how OPWDD and contractors will deal with protected health information of our consumers. Likewise, State Mental Hygiene Law § 33.13 requires disclosure of clinical records to be limited to that information necessary for health care providers to administer treatment.

**P. General Duties and Additional Responsibilities**

Maintain a level of cooperation with OPWDD necessary for the proper performance of all contractual responsibilities. Agree that no aspect of bidder performance under the Agreement will be contingent upon State personnel, or the availability of State resources, with the exception of all proposed actions of the bidder specifically identified in the Agreement as requiring OPWDD's approval, policy decisions, policy approvals, exceptions stated in the Agreement or the normal cooperation which can be expected in such a contractual relationship or the equipment agreed to by OPWDD as available for the project completion. Cooperate fully with any other contractor that may be engaged by OPWDD. Agree to meet periodically with OPWDD representatives to resolve issues and problems. Recognize and agree that any and all work performed outside the scope of the Agreement or without consent of OPWDD shall be deemed by OPWDD to be gratuitous and not subject to charge by the bidder.

**Q. NYS Information Security Breach and Notification Act (NYS Technology Law, § 208)**

"Contractor shall comply with the provisions of New York State Information Security Breach and Notification Act (General Business Law § 889-aa; State Technology Law § 208). Contractor's negligent or willful acts or omissions, or the negligent or willful acts or omissions of Contractor's agents, officers, employees, or subcontractors."

The "New York State Information Security Breach and Notification Act" requires entities that conduct business with New York State and own or license "private" data to notify state

residents affected by any security breach that results in unauthorized acquisition of the data. "Private" data is defined as unencrypted computerized information that can identify the individual, combined with one of the following data elements: (a) social security number, (b) driver's license or non-driver identification number" or (c) financial account information such as credit card or debit cards numbers in combination with access codes or PIN numbers. (Private data is considered unencrypted when either identifying information or the data element is not encrypted or is encrypted with a key that has been acquired).

The Act authorizes the State Attorney General to sue a business violating the statute in order to recover damages for actual costs or losses, including consequential financial losses incurred by persons entitled to notification. If a business engages in knowing or reckless violations, the court can impose a civil penalty of the greater of \$5,000 or \$10 per instance of failed notification up to \$150,000. The remedies provided by this section shall be addition to any lawful remedy available, possibly permitting private actions.

**R. Nondiscrimination in Employment in Northern Ireland: MacBride Fair Employment Principles**

In accordance with State Finance Law § 165, the bidder, by submission of this bid, certifies that it or any individual or legal entity in which the bidder holds a 10% or greater ownership interest, or any individual or legal entity that holds a 10% or greater ownership in the bidder interest has no business operations in Northern Ireland. If the bidder or any of its aforementioned affiliations has business operations in Northern Ireland, then they shall take lawful steps in good faith to conduct any business operations that it has in Northern Ireland in accordance with the MacBride Fair Employment Principles relating to nondiscrimination in employment and freedom of workplace opportunity regarding such operations in Northern Ireland, and shall permit independent monitoring of their compliance with such Principles.

**S. Bidder's Certification of Compliance with State Finance Law § 139-k (5)**

In accordance with New York State Finance Law § 139-k (5), the bidder, by submission of this bid, certifies that they are subject to the provisions of State Finance Law §§ 139-k and 139-j and all information provided to OPWDD with respect to State Finance Law § 139-k is complete, true, and accurate.

**T. Bidder's Affirmation of Understanding and Agreement pursuant to State Finance Law § 139-j (3) and § 139-j (6)(b)**

The bidder, by submission of this bid, certifies that it understands and agrees to comply with the procedures of OPWDD as it relates to permissible contracts as required by State Finance Law 139-j (3) and 139-j (6)(b).

**U. Bidder Disclosure of Prior Non-Responsibility Determinations**

New York State Finance Law § 139-k (2) obligates the Office for People With Developmental Disabilities (OPWDD) to obtain specific information regarding prior non-responsibility determinations with respect to State Finance Law §139-j. This information must be collected

in addition to the information that is separately obtained pursuant to State Finance Law §163(9). In accordance with State Finance Law § 139-k, bidders must disclose whether there has been a finding of non-responsibility made within the previous four (4) years by any Governmental Entity due to: (a) a violation of State Finance Law § 139-j or (b) the intentional provision of false or incomplete information to a Governmental Entity. State Finance Law § 139-j sets forth detailed requirements about the restrictions on contacts during the procurement process. A violation of State Finance Law §139-j includes, but is not limited to, an impermissible contact during the restricted period (e.g., contacting a person or entity other than the designated contact person(s), when such contact does not fall within one of the exemptions).

As part of its responsibility determination, State Finance Law § 139-k (3) mandates consideration of whether a bidder fails to timely disclose accurate or complete information regarding the above non-responsibility determination. In accordance with law, no Procurement Contract shall be awarded to any bidder that fails to timely disclose accurate or complete information under this section, unless a finding is made that the award of the Procurement Contract to the bidder is necessary to protect public property or public health safety, and that the bidder is the only source capable of supplying the required Article of Procurement within the necessary timeframe.

The bidder, by submission of its bid certifies that no government entity has made a finding of non-responsibility regarding the individual or entity seeking to enter into this procurement contract. If the individual or entity has had a finding of non-responsibility due to a violation of State Finance Law 139-j or due to the intentional provision of false or incomplete information submitted to a government entity, then the said individual or entity must provide a detailed statement regarding the finding.

Additionally, the bidder by submission of its bid certifies that no government entity has ever terminated or withheld a procurement contract from the individual or entity seeking to enter into this procurement contract due to the intentional provision of false or incomplete information. If the individual or entity has been terminated or withheld from a procurement contract, then said individual or entity must provide a detailed statement regarding the finding.

#### **V. Non-Collusive Bidding Certification**

In accordance with State Finance Law § 139-d, the bidder by submission of this bid certifies that they and each person signing on behalf of the bidder certifies, and in the case of joint proposal, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

1. The prices in this proposal have been arrived at independently, without collusion, consultation, communication, or agreement, for the purposes of restricting competition, as to any matter relating to such prices with any other bidder or with any competitor, and
2. Unless otherwise required by law, the prices which have been quoted in this proposal have not been knowingly disclosed by the bidder and will not knowingly be disclosed

by the bidder prior to opening, directly or indirectly, to any other bidder or to any competitor; and

3. No attempt has been made or will be made by the bidder to induce any other person, partnership, or corporation to submit or not to submit a proposal for the purpose of restricting competition.

#### **W. Public Officers Law Certification**

In accordance with Public Officers Law § 73(4)(a)(i) no State employees shall sell any goods or services having a value in excess of twenty-five dollars to any State agency, unless such goods and services are provided pursuant to an award or contract letter after public notice and competitive bidding.

By submission of this bid, the bidder certifies that no employee, owner or individual otherwise associated with the bidder was ever a New York State officer or employee, or if they were ever or currently a New York State officer or employee, their organization pursued and awarded this contract through a competitive bidding process in compliance with the Public Officers Law 73(4)(a)(i).

Public Officers Law § 73(8)(a)(i) provides that no person who has served as a State officer or employee shall, within a period of two years after termination of such service or employment, appear or practice before such State agency or receive compensation for any services rendered by such former officer or employee on behalf of any person, firm, corporation, or association in relation to any case, proceeding, or application or other matter before such agency.

By submission of this bid, the bidder certifies that no employee, owner or individual otherwise associated with the bidder was ever a New York State officer or employee, or they are formerly a New York State officer or employee and any past employment with the State occurred prior to the two-year prohibition period and as a result their organization is in compliance with the Public Officers Law (8)(a)(i).

#### **X. Bidder's Affirmation of Understanding Pursuant to State Labor Law § 201-g**

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of a joint bid each party thereto certifies as to its own organization, under penalty of perjury, that the bidder has and has implemented a written policy addressing sexual harassment prevention in the workplace and provides annual sexual harassment prevention training to all its employees. Such policy shall, at a minimum, meet the requirements of Labor Law § 201-g.

### **15. Consumer Safety Information**

OPWDD provides services to individuals exhibiting Pica, which is a medical disorder characterized by an appetite for largely non-nutritive substances, e.g., cigarette butts, paper, gum, etc. Attention to the sanitation and cleanliness of the areas surrounding OPWDD's state operated program sites



and residential buildings is very important to the health and safety of those we serve. Please ensure care is taken to properly dispose of cigarette butts and rubbish while on OPWDD property.

OPWDD property has special receptacles for cigarette butt disposal. Contractor and subcontractor employees shall use these receptacles and throw trash in garbage cans or dumpsters. Compliance with this policy is appreciated.

## **16. Consultant Disclosure**

Effective June 19, 2006, contractors doing business with the State of New York in a “consulting” capacity will be required to file forms disclosing, by employment category, the number of persons employed by them and their subcontractors (if any) as a consulting firm or an individual consultant; the number of hours worked; and the monetary compensation received from the State of New York for work performed by these employees. Reporting will be required via the utilization of two separate forms – “Form A” and “Form B”.

In general, however, Form A is to be completed once upon initial contract award and is used to report “planned employment”. Form B is required annually and reports on “actual employment figures” for the preceding state fiscal year. The New York State fiscal year commences on April 1st and concludes on March 31st.

## **17. Evaluation Criteria: Method of Award**

**OPWDD will select the responsible and responsive Bidder that will provide the lowest Total Estimated Cost Per Season for each cluster.**

**Total Estimated Cost Per Season for each cluster will be calculated by adding the sum of all sites of Cost per Snow Removal (A) multiplied by 50 events and the sum of all sites of Cost per De-Icing (B) multiplied by 25 events.**

**In the event of mathematical errors, calculations will be based on Cost per Snow Removal and Cost per De-Icing.**

**Contractors may bid on one or multiple clusters. Each cluster will be evaluated separately. Multiple contracts may be awarded. All sites included in a cluster are to be serviced by the contractor awarded the contract for that cluster.**

**Only proposals judged to be responsive to the submission requirements set forth in this IFB will be evaluated. OPWDD reserves the right to reject any and all offers.**

**In the event of a tie bid, the award will be made by random selection.**

## Qualifications & Scope of Work

### Statement of Work

The following specifications cover Snow Removal and De-Icing for OPWDD community sites in Chenango, Otsego, and Tompkins Counties as listed in "Exhibit A Site Listing".

**Snow removal shall automatically commence at the accumulation of 3 inches at the contracted site. The House Director (HD) or designee has the right to call for additional service as deemed necessary for safety concerns. Service shall be provided 7 days per week and 24 hours per day.**

The residences are homes of a developmentally disabled population including some individuals who are medically or physically disabled, as well as some who are confined to wheelchairs.

The Contractor's employees will adhere to all OPWDD policies and regulations, including but not limited to smoking, parking, etc.

### Detailed Specifications

#### **A. Snow Removal**

Snow shall be removed by plowing, shoveling, or blowing as necessary. It is the Contractor's responsibility to clear snow from entire driveways, parking areas, driveway exits, fire exits, egress walkways, egress paths, steps, generator access, dumpsters, mailboxes and approaches to mailboxes, fire hydrants, and fuel delivery paths. An area no less than 36 inches wide must be cleared for all walkways and paths to accommodate wheelchairs. Shoveling/snow blowing is to be included in the per-plow cost and must be completed every time a plow is required.

All sites must be cleared of accumulated or drifting snow of 3 inches or more by 6:00am, 2:30pm, and 10:30pm seven days per week.

Walkways or paths may be across non-paved areas to allow for emergency egress from the site. It is the Contractor's responsibility to know where these paths are required and to clear these paths along with all other areas of snow removal. All snow that is shoveled to clear any deck path must be removed from the deck. It is the responsibility of OPWDD staff to shovel the paths to smoking areas.

Driveways, parking areas, and parking exits are to remain open and at full width and visibility throughout the contract period.

Snow shall be removed to a storage area designated by the House Director or designee. Banking of snow shall be limited in height so as not to restrict visibility at the entrance to the roadway. Snow shall not be pushed against houses, vehicles, buildings, entranceways, sidewalks, exit doors, fire hydrants, trash receptacles, garage doors, shrubbery, trees, or emergency generators. Care must be taken to not damage or push snow on adjoining properties. Snow shall not be placed where it blocks public walks.

At locations that have a municipal sidewalk, all snow must be cleared from the length of the municipal sidewalk for which that site is responsible. No sidewalks shall be blocked by snow banks. Any fines, penalties, or assessments resulting from failure to clear municipal sidewalks as required by local law shall be charged to the Contractor.

The contractor may, for the duration of each snow season, place visible markers in work areas.

## **B. De-Icing**

De-icing shall only be performed at the request of the House Director or designee. De-icer, as supplied by the Contractor, is to be spread on all driveways, driveway exits, and all parking areas. This may be performed as a stand-alone process, e.g., ice storm, sleet, melting snow that refreezes.

Contractor shall supply all appropriate Material Safety Data Sheets (MSDS) to the Plant Superintendent and to each contracted site's House Director or designee.

It is the responsibility of OPWDD staff to de-ice walkways, paths, steps, paths to smoking areas, emergency exits, deck paths, and sidewalks. The cost for the de-icing agent for these areas is the responsibility of the site.

## **C. Contractor Damages**

Once awarded a contract, the Contractor shall visit each site covered by the contract. This visit will be conducted early in the fall with the express purpose of identifying any pre-existing lawn, tree, or property damage and to clearly familiarize the Contractor with the areas that require plowing and shoveling or snow blowing.

It is the responsibility of the Contractor to immediately identify pre-existing damage and notify the Broome DDSOO Business Office of the pre-existing damage prior to the start of the snow season. Failure to do so prior to the beginning of the snow season could result in the Contractor being responsible to make repair of prior damage or risk losing payment.

Contractor will use extreme care regarding their operations, to prevent unnecessary damage to property, appurtenances, and neighboring properties.

Only qualified operators and proper equipment will be used, along with special efforts to prevent abuse and damage to surfaces of paved roads, walks, curbs, barriers, landscape effects, or grass areas. Contractor will employ the use of "plow shoes" on gravel or unpaved areas.

Contractor is responsible for snow removal damage to lawns, shrubs, and other OPWDD Broome DDSOO property as well as any damage to neighboring properties. If damage occurs, it is expected that the Contractor will repair by replacing sod, topsoil, and seed around the perimeter of sod or use screened topsoil, seed, and Penn mulch, re-rake and roll, to return area to pre-damage condition. Final payment of the season will not be made until the Business Office is notified that all damage has been repaired. The Contractor is to submit a completed "Exhibit C Snow Removal Damage Form" with the House Director or designee's signature and attach to their final invoice for the season whether there is damage or not. However, the Broome DDSOO Business Office has

authority to supersede the sign off by site staff if they feel damage has not been satisfactorily repaired.

Contractor must complete all snow removal damage repairs by April 30<sup>th</sup> of the calendar year. If the repairs are not completed by April 30<sup>th</sup>, the OPWDD Contract Management Unit or Broome DDSOO Business Office may find an alternative Contractor to complete these repairs. The cost for these repairs will be billed to the Contractor that caused the damage. Failure to complete the snow removal damage repairs by April 30<sup>th</sup> may affect payment, cause possible charge backs to the Contractor, and influence continuation of the contract.

The final invoice for the season must be submitted by May 15<sup>th</sup> with the completed "Exhibit C Snow Removal Damage Form" or payment cannot be guaranteed.

Contractor must notify the House Director or designee immediately in the event of causing damage to OPWDD property, i.e. buildings, sheds, paved areas, or the property of neighbors adjoining OPWDD property. Contractor will be required to repair or replace damaged property within 30 days after weather permits. If the damage is not satisfactorily repaired within 30 days after weather permits, OPWDD shall have the repairs made and will bill the Contractor or reduce payment for the total cost incurred as a part of OPWDD's repair effort.

If Contractor causes damage to staff or a state vehicle, the Contractor must notify the House Director or designee and the Broome DDSOO Business Office immediately, or in the event it happened after hours, as soon as possible the next business day. Contractor will be responsible to report the damage to their private insurance company and exchange insurance information with the staff person if it was a personal vehicle.

#### **D. Additional Requirements**

Contractor must be available for call-in by the House Director or designee if snow accumulation or drifting snow restricts travel on driveways, parking areas, or driveway exits. Response time shall be within two (2) hours of call. Contractor must provide a phone number for accepting calls 24 hours per day and 7 days per week. The OPWDD Contract Management Unit and Broome DDSOO Business Office must be notified immediately of any phone number changes.

Under no circumstance shall the Contractor move any vehicles, personal or State owned. If vehicles block the driveway or parking areas, every effort must be made to have staff at the sites move vehicles in order to allow a complete clearing of parking areas and walkways. It is highly recommended that the Contractor call each site 15 minutes prior to arrival to give staff time to move vehicles. The Contractor is not responsible to shovel out vehicles. There may be occasions where staff are unable to move vehicles due to staffing levels. In such cases, Contractor is to clear snow as best they can and inform House Director or designee.

Contractors must use sufficient size plows and have commercial quality salt/sand/calcium chloride spreading equipment to remove snow and ice from the driveways and parking lots at the locations. Manually broadcast spreading with a shovel from the bed of a pick-up truck does not provide sufficient coverage to driveways and parking lots.

Only qualified operators and proper equipment will be used along with special efforts to prevent abuse and damage to surfaces of paved roads, walks, curbs, barriers, landscape effects, and grass areas. The Contractor shall be responsible for the repair of all damage to property, landscape, walkways, or any structures of the State or neighboring properties caused by the contractor's employees or equipment. Contractor is to adhere to local/state noise control ordinances/laws.

Contractor must possess and provide, at no cost to the State, appropriate licenses and permits associated with the provision of snow and ice control services.

Pursuant to the conditions above, the method of snow removal, equipment used, and plan of action shall be up to the Contractor's discretion.

#### **E. Non-Covered Services**

Snow bank pushback and Snow removal with heavy equipment is not covered under this contract. These services may be contracted out separately or procured through Purchase Orders separate from this contract by the OPWDD Business Office and OPWDD Work Control Office.

### **ACCOUNTING**

#### **A. Service Slips**

The Contractor must complete a Service Slip after any service is completed, for each site visited. Service Slips are to be left in a predetermined location at each site. This location will be discussed with site staff once contracts are awarded.

The Service Slip is attached as Exhibit B Snow and/or De-Icing Service Slip. The Service Slip is to be copied by the Contractor as needed.

The Service Slip is the only authorized form to be used as verification of service to ensure payment. The following information is to be recorded on each Service Slip:

1. The Name of the Site
2. The type of service completed
3. The date of service
4. Whether service was automatically triggered per specifications or requested by OPWDD
5. The Signature of HD or designee.

It is advised the Service Slip be a three part form. One copy of the Service Slip is to remain at the Site serviced. One copy of the signed Service Slip is to accompany the invoice for services. The signed Service Slip acts as verification of services, a requirement for payment. One copy is for your files.

#### **B. Prevailing Wages**

Prevailing Wages apply to this contract. The PRC number for this contract is {PRC# 2020900769}. A copy of Contractor certified payroll is required to be submitted with invoices prior to payment for services rendered.

**C. Invoices**

Invoices must indicate Invoice number, PO# OPD01- , Contract number, the name of the site, the date of service and the type of service rendered. An invoice may be submitted for a single site or multiple sites; as long as each site is itemized on the invoice. All invoices must have a signed Service Slip attached. The Service Slip can be found in Exhibit B Snow and/or De-Icing Service Slip. Invoices are to be submitted for payment within thirty (30) days of service to:

OPWDD Broome DDSOO  
Unit ID: 3660230  
C/O NYS OGS BSC Accounts Payable  
Building 5, Fifth Floor  
1220 Washington Ave.,  
Albany, NY 12226-1900

The State of New York may require the Contractor to submit billing invoices electronically.

**D. Payment**

Payments will be made based on actual services rendered. This agreement makes no guarantee for provisions of a minimum amount of services.

Payment for invoices submitted by the Contractor shall only be rendered electronically unless payment by paper check is expressly authorized by the head of the State Agency, in the sole discretion of the head of such State Agency, due to extenuating circumstances. Such electronic payment shall be made in accordance with OSC's procedures and practices to authorize electronic payments.

## Exhibit A Site Listing

<b>Cluster 1</b>			
<b>Site</b>	<b>County</b>	<b>Address</b>	<b>Phone Number</b>
Abbott Road	Tompkins	15 Abbott Road Ithaca, NY 14850	607-257-7204
Aurora Street	Tompkins	618 North Aurora Street Ithaca, NY 14850	607-272-6391
Ithaca/West Lincoln Street	Tompkins	214-216 West Lincoln Street Ithaca, NY 14850	607-277-3970
Pinckney Road	Tompkins	242 Pinckney Road Ithaca, NY 14850	607-347-4377

<b>Cluster 2</b>			
<b>Site</b>	<b>County</b>	<b>Address</b>	<b>Phone Number</b>
Peruville IRA	Tompkins	1950 Peruville-McLean Road Freeville, NY 13068	607-273-0811

<b>Cluster 3</b>			
<b>Site</b>	<b>County</b>	<b>Address</b>	<b>Phone Number</b>
Albany Street	Chenango	9 Albany Street Oxford, NY 13830	607-843-7905
Route 220	Chenango	4205 State Highway 220 Oxford, NY 13830	607-843-8005

## Invitation for Bid

<b>Cluster 4</b>			
<b>Site</b>	<b>County</b>	<b>Address</b>	<b>Phone Number</b>
Sherburne IRA	Chenango	50 North Main Street Sherburne, NY 13460	607-674-4730

<b>Cluster 5</b>			
<b>Site</b>	<b>County</b>	<b>Address</b>	<b>Phone Number</b>
Country Estates	Otsego	284 West Street Extension Oneonta, NY 13850	607-656-9570



### Exhibit B Snow and/or De-Icing Service Slip

- It is the Contractor’s responsibility to duplicate this blank form and have copies on hand for the entire season.
- Service Slip must be completed and submitted for every visit to the site.
- Invoices will be matched against these Service Slips. The Service Slips will be the final factor for payment determination. Only this form of Service Slip will be accepted, and payment will only be made for service noted on these slips.
- Service Slip must be left at each site in a location predetermined with site staff.

Company Name: \_\_\_\_\_

Site Location: \_\_\_\_\_

Date of Service: \_\_\_\_\_

Time of Service: \_\_\_\_\_

Was Service Automatic or Requested: \_\_\_\_\_

Check Service(s) Provided:

\_\_\_\_\_ Plowing/Shoveling/Snow Blowing

\_\_\_\_\_ De-Icing Treatment (Salt, Sand or Calcium Chloride)

\*\*Must have prior approval from site staff for De-Icing; signature below

➤ De-icing requested by: \_\_\_\_\_ / \_\_\_\_\_  
Site Staff Name Site Staff Signature

➤ Staff Signature Verifying Service (if Available): \_\_\_\_\_

### Exhibit C Snow Removal Damage Form

I, \_\_\_\_\_ representing \_\_\_\_\_ certify that:  
(DDSOO site representative) (site name)

There was no snow plow damage over the \_\_\_\_\_ snow plow season.  
(year)

There was damage and it was satisfactorily repaired.

I authorize the March, \_\_\_\_\_ final payment to be made to \_\_\_\_\_.  
(year) (Contractor name)

Site Director or designee Signature: \_\_\_\_\_

Date: \_\_\_\_\_

There was damage and some repairs made, however the Contractor's repairs are not to the level to authorize final payment. I am seeking Business Office assistance.

**Duplication of this form for each year of the contract term is the responsibility of the Contractor.**

## Cost Proposal Form

Bids for each cluster are determined by Total Estimated Cost Per Season for the cluster. Bidders may bid on one cluster or multiple clusters. All sites included in a cluster are to be serviced by the contractor awarded the contract for that cluster. The lowest responsible & responsive bidder for each cluster will be awarded the cluster. Record all Total Estimated Cost Per Season amounts for each cluster you are bidding on Page 30.

For each cluster you wish to bid on, place a Cost Per Snow Removal and Cost Per De-Icing for every site listed. Add the prices in each column and place the totals in Sum of Each Column (C). Multiply these sums by the Estimated Number of Events (D) and place this amount in Cost Per Season. Add the Cost Per Season for each service together to get the Total Estimated Cost Per Season.

<b>Cluster 1</b>			
Site	Address	Cost Per Snow Removal (A)	Cost Per De-Icing (B)
Abbott Road	15 Abbott Road Ithaca, NY 14850		
Aurora Street	618 North Aurora Street Ithaca, NY 14850		
Ithaca/West Lincoln Street	214-216 West Lincoln St. Ithaca, NY 14850		
Pinckney Road	242 Pinckney Road Ithaca, NY 14850		
<b>Sum of Each Column (C)</b>			
<b>Estimated Number of Events (D)</b>		<b>50</b>	<b>25</b>
<b>Cost per Season (C x D)</b>		E1	E2
<b>Total Estimated Cost Per Season (E1 + E2)</b>			

\_\_\_\_\_  
Contractor Name

## Invitation for Bid

<b>Cluster 2</b>			
<b>Site</b>	<b>Address</b>	<b>Cost Per Snow Removal (A)</b>	<b>Cost Per De-Icing (B)</b>
Peruville IRA	1950 Peruville-McLean Rd Freeville, NY 13068		
<b>Sum of Each Column (C)</b>			
<b>Estimated Number of Events (D)</b>		<b>50</b>	<b>25</b>
<b>Cost per Season (C x D)</b>		E1	E2
<b>Total Estimated Cost Per Season (E1 + E2)</b>			

<b>Cluster 3</b>			
<b>Site</b>	<b>Address</b>	<b>Cost Per Snow Removal (A)</b>	<b>Cost Per De-Icing (B)</b>
Albany Street	9 Albany Street Oxford, NY 13830		
Route 220	4205 State Route 220 Oxford, NY 13830		
<b>Sum of Each Column (C)</b>			
<b>Estimated Number of Events (D)</b>		<b>50</b>	<b>25</b>
<b>Cost per Season (C x D)</b>		E1	E2
<b>Total Estimated Cost Per Season (E1 + E2)</b>			

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**Contractor Name**

## Invitation for Bid

<b>Cluster 4</b>			
<b>Site</b>	<b>Address</b>	<b>Cost Per Snow Removal (A)</b>	<b>Cost Per De-Icing (B)</b>
Sherburne IRA	50 North Main Street Sherburne, NY 13460		
<b>Sum of Each Column (C)</b>			
<b>Estimated Number of Events (D)</b>		<b>50</b>	<b>25</b>
<b>Cost per Season (C x D)</b>		E1	E2
<b>Total Estimated Cost Per Season (E1 + E2)</b>			

<b>Cluster 5</b>			
<b>Site</b>	<b>Address</b>	<b>Cost Per Snow Removal (A)</b>	<b>Cost Per De-Icing (B)</b>
Country Estates	284 West Street Extension Oneonta, NY 13850		
<b>Sum of Each Column (C)</b>			
<b>Estimated Number of Events (D)</b>		<b>50</b>	<b>25</b>
<b>Cost per Season (C x D)</b>		E1	E2
<b>Total Estimated Cost Per Season (E1 + E2)</b>			

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**Contractor Name**

Invitation for Bid

Place the Total estimated Cost Per Season for all clusters bid on below. Do not write anything in rows you do not wish to bid on. Remember to sign and provide all necessary information.

Cluster	Total Estimated Cost Per Season
1	\$
2	\$
3	\$
4	\$
5	\$

\_\_\_\_\_ Bidder Signature \_\_\_\_\_ Print Name & Title

This bid is valid for \_\_\_\_\_ days (Bids shall be valid for not less than 180 days)

\_\_\_\_\_  
Name of Company:

\_\_\_\_\_  
Address:

\_\_\_\_\_  
Federal ID Number: Telephone:

\_\_\_\_\_  
Date: Fax:

### No-Bid Form

Bidders choosing not to bid are requested to complete and return only this form.

- We do not provide the requested services. Please remove our firm from your mailing list.
- We are unable to bid at this time because:

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- Please retain our firm on your mailing list.

\_\_\_\_\_  
(Firm Name)

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
(Print Name)

\_\_\_\_\_  
(Title)

\_\_\_\_\_  
(E-mail)

\_\_\_\_\_  
(Telephone)

Failure to respond to bid invitations may result in your firm being removed from our mailing lists.